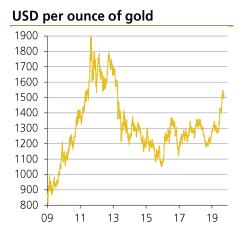
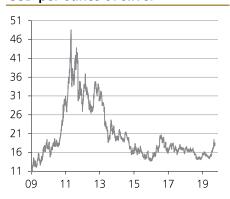
Degussa 🐢 Market Report

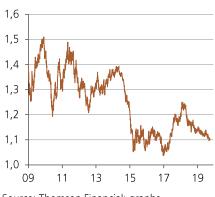
10 October 2019



USD per ounce of silver







Source: Thomson Financial; graphs by Degussa.

Precious metals prices							
	Actual	Change against (in percent):					
	(spot)	2 W 3 M 12 N					
I. In US-do	llar						
Gold	1.505.7	-0.7	8.8	24.0			
Silver	17.7	-1.3	17.2	24.7			
Platinum	885.3	-6.4	6.7	5.9			
Palladium	1.649.2	0.5	6.6	52.9			
II. In euro							
Gold	1.372.2	-0.3	11.9	27.9			
Silver	16.2	-0.9	20.7	28.6			
Platinum	806.8	-6.0	9.7	9.1			
Palladium	1.503.0	0.8	9.6	57.4			
III. Gold price in other currencies							
JPY	160.960.0	-1.3	7.3	17.4			
CNY	10.756.0	0.0	13.5	27.1			
GBP	1.233.0	1.5	12.6	29.7			
INR	107.161.4	1.9	12.4	19.4			
RUB	98.298.8	1.3	12.7	22.9			

Economics · Finance · Precious Metals

OUR TOP ISSUES 📂

This is a short summary of our fortnightly Degussa Marktreport.

LET'S GET PHYSICAL WITH GOLD AND SILVER

Lately, a 'price war' has erupted among major brokers in the US. For instance, Interactive Brokers has announced to offer stock transactions charging zero commission. Other brokers have also cut fees down to zero. In doing so, they want to gain or retain market share. From the viewpoint of investors, this is a rather pleasant development – as any fees bite into their performance figures. Overall, this is actually what one would expect in a competitive market for 'commoditised businesses' such as brokerage: transaction costs are getting ever closer to zero.

Meanwhile, the cost-cutting spree has reached the precious metal 'paper market'. The British bank Barclays PLC has announced to launch a zero-cost gold and silver investment product: the Barclays iPath Gold exchange-traded note (ETN) and iPath Silver ETN. They represent unsecured debt obligations issued by the bank. Both ETNs are meant to use derivatives to match the total return provided by three-month forward gold and silver prices. Competing products track the spot price and are backed by physical holdings of gold and silver that are stored in secure vaults.

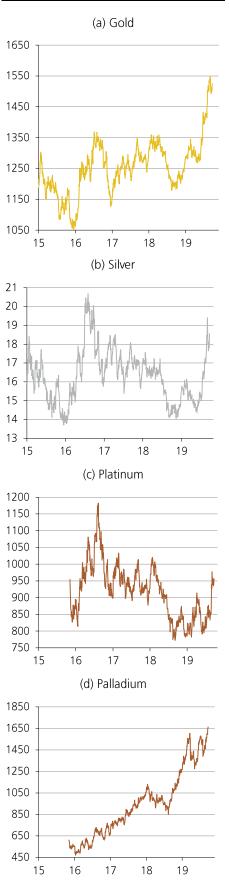
Barclays' ETN further opens the door to institutional investors seeking exposure to precious metals. So far, ETFs have been providing the major inroad into gold and silver for big-money investors. This may explain why in the last years a fairly close and positive relationship between the price of gold and gold ETF holdings could be observed: A rise (decline) in gold ETF holdings was accompanied by an increase (fall) in the price of gold. This may be explained by the fact that fairly large amounts of money can be moved in and out of gold ETFs in a relatively short time. This, in turn, impacts the market price of the yellow metal substantially.

Similarly, an uptick (downswing) of the market price of gold may tempt investors to 'play the trend', that is putting money into gold ETFs when prices are rising, and moving money out of gold ETFs when the price of gold declines. In this sense, gold ETFs would not induce but aggravate swings in the gold market – and also explain the rather close and positive co-movements between gold ETF holdings and the market price of gold. In any case, it seems plausible to assume that ETFs have been playing a significant role in price action in the precious metals space.

Different investors typically have different objectives. Those who wish to trade the short-term ups and downs of the market are well-positioned when taking recourse to ETFs and other 'gold and silver paper' instruments. For with these,

Source: Thomson Financial; calculations by Degussa.

Precious metal prices (USD/oz) in the last 4 years



Source: Thomson Financial; graphs by Degussa.

they can quickly go in and out of the markets at reasonably low costs – costs that may well go down even further in the future. Those investors, however, who wish to keep gold and silver for the long-term, seeking insurance against the vagaries of the world-wide unbacked paper money system, have good reason to acquire gold and silver in physical form.

Contrary to ETFs and other related investment products, physical gold and silver, stored in secure vaults, do not carry any default or counterparty risk. This issue may not rank high on investor's mind in 'normal times'. But it indeed would become a major issue if financial markets were to enter the next major crisis. In such a disruption period, it is even possible that the prices of 'paper gold' and 'paper silver', which can be so conveniently traded in 'good times', start to deviate from their physical counterparts quite substantially when things turn sour.

Thinking carefully about how to seek exposure to the gold and silver markets should, therefore, pay off for the savvy investor. For central banks around the world have effectively embarked upon policies for debasing the purchasing power of money and outstanding debt instruments. Gold and silver have already become one of the very few liquid means whose values are effectively protected against the consequences of central banks' policies – which are most likely pushing the prices of gold and silver further up in the years to come.

Savvy investors may well rely on gold and silver ETFs or related products if and when they see their major risk in an upcoming inflationary regime. If, however, they consider payment or credit defaults as a likely scenario in the next crisis (and it will come, for sure), they might want to obtain gold and silver in physical form. In other words, one would recommend getting physical when it comes to gold and silver. For sure, the lure of buying gold and silver indirectly will undoubtedly increase for most investors when fees keep declining across the board. However, going the extra mile and 'getting physical' with gold and silver still holds value: It is and has always been the most effective insurance.

Precious metals prices

In US-dollar per ounce

	Gold		Silver		Platinum		Palladium		
I. Actual	1506.1		17.7		884.8		1650.1		
	150		'		1 00	1.0	1	,0.1	
II. Gliding averages					1				
5 days	150	0.1	17.5		882.2		1665.8		
10 days	150)1.9	17.7		906.7		1662.8		
20 days	150)3.2	17.8		925.3		1633.7		
50 days	150	1502.9		17.6		897.5		1540.3	
100 days	143	1435.8		16.4		858.9		1503.6	
200 days	1366.4		15.9		849.7		1455.6		
III. Estimate for end 2020	1690		22.9		930		1570		
Bandwidths	Low	High	Low	High	Low	High	Low	High	
	1440	1840	16	26	780	990	1380	1650	
(1)	-4	22	-8	48	-12	12	-16	0	
IV. Annual averages							1	1	
2016	1242		17.0		985		617		
2017	1253		17.1		947		857		
2018	1268		15.8		880		1019		

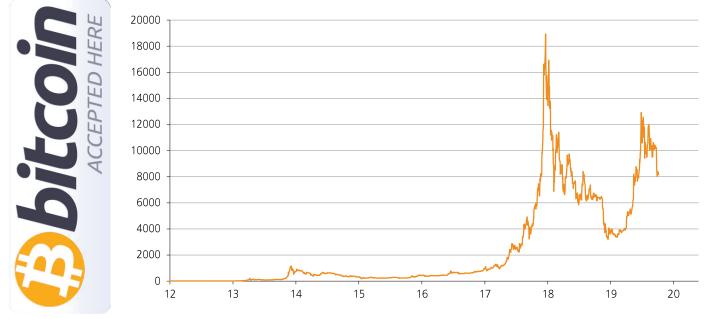
In euro per ounce								
	Gold		Silver		Platinum		Palladium	
	1.7	20.7		6.2		C 4	1 150	
I. Actual	1372.7		16.2		806.4		1504.0	
II. Gliding averages								
5 days	1368.1		16.0		804.6		1519.3	
. 10 days	137	0.8	16.1		827.5		1517.6	
20 days	136	57.2	16.2		841.5		1486.1	
50 days	1358.9		15.9		811.7		1393.2	
100 days	1288.3		14.7		770.7		1349.0	
200 days	1217.6		14.2		757.1		1296.9	
III. Estimate for end 2020	15	80	.	22	l 8-	70	14	.70
Bandwidths	Low	High	Low	High	Low	High	Low	High
2 and that he	1350.0	1730.0	15.3	24.8	730.0	930.0	1290.0	1550.0
(1)	-2	26	-5	53	-9	15	-14	3
IV. Annual averages					1		I	1
2016	1120		15		888		557	
2017	1116		15		844		760	
2018)72	13		743		863	
2010			l		I .		1	ļ

Source: Thomson Financial; own calculations and estimates. Numbers are rounded.

 $^{\left(1\right) }$ Estimated return against actual price in percent.

Bitcoin, performance of various asset classes

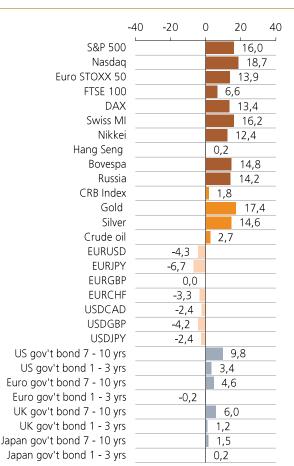
Bitcoin in US dollars



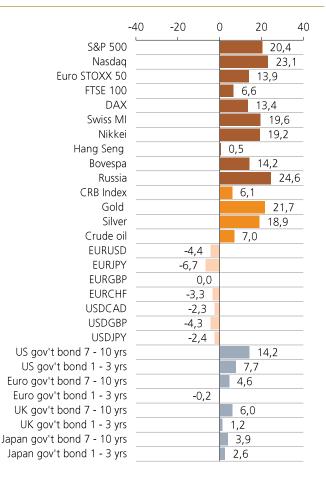
Source: Thomson Financial; graph by Degussa.

Performance of stocks, commodities, FX and bonds

(a) In national currencies



(b) In euro



Source: Thomson Financial; calculations by Degussa.

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26 September 2019	The US Dollar Beast					
12 September 2019	The Inflationary Tide That Lifts all Boats but One					
29 August 2019	The Disaster of Negative Interest Rate Policy					
15 August 2019	The Gold Bull Market Is Back					
1 August 2019	Gold And Silver Prices – Get Going!					
19 July 2019	Facebook's Fake Money					
4 July 2019	It Looks Like A Gold Bull Market, It Feels Like A Gold Bull Market – Maybe It Is A Gold Bull Market?					
19 June 2019	Good Money, Bad Money—And How Bitcoin Fits In					
6 June 2019	Gold Outshines The US Dollar					
23 May 2019	The Boom That Will Have It Coming					
9 May 2019	The Crusade Against Risk					
25 April 2019	A Sound Investment Rationale for Gold					
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16 March 2018	Gold, Interest Rates, And Money					

Articles in earlier issues of the Degussa Market Report

The Degussa Marktreport (German) and the Degussa Market Report (English) are available at: www.degussa-goldhandel.de/de/marktreport.aspx.

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